



PUZZLE ITC
changing IT for the better

OKRs

Theorie – Praxis – Tool

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Nice to meet you



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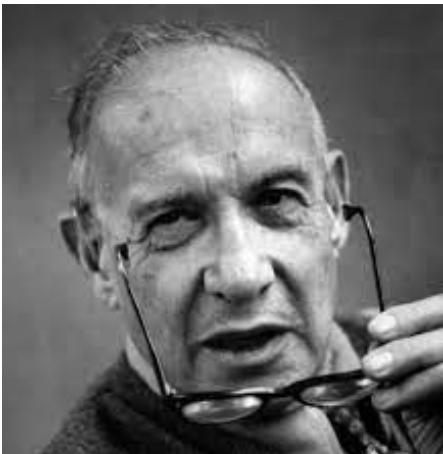
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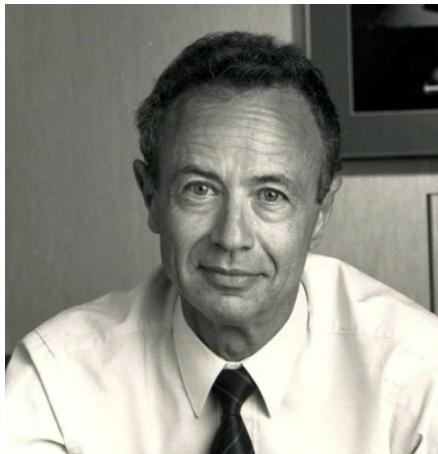
Alle Puzzlers
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OKR History



Peter Drucker

Management Guru
Management by Objectives
The Practice of Management
(1954)



Andy Grove

CEO Legende, Intel
OKRs [1.0]
High Output Management (1983)



John Doerr

Google Investor & Board Member
OKRs [2.0]
Measure what Matters (2017)



Ben Lamorte

«More OKR coaching experience
than anyone on the planet»
The OKRs Field Book (2022)

Objective & Key Results (OKRs)

Objective

A statement that answers the question, «Where shall we focus our efforts to make measurable progress in the near term».

Example:

Design a **compelling** website that **attracts** people to OKRs.



Key Result

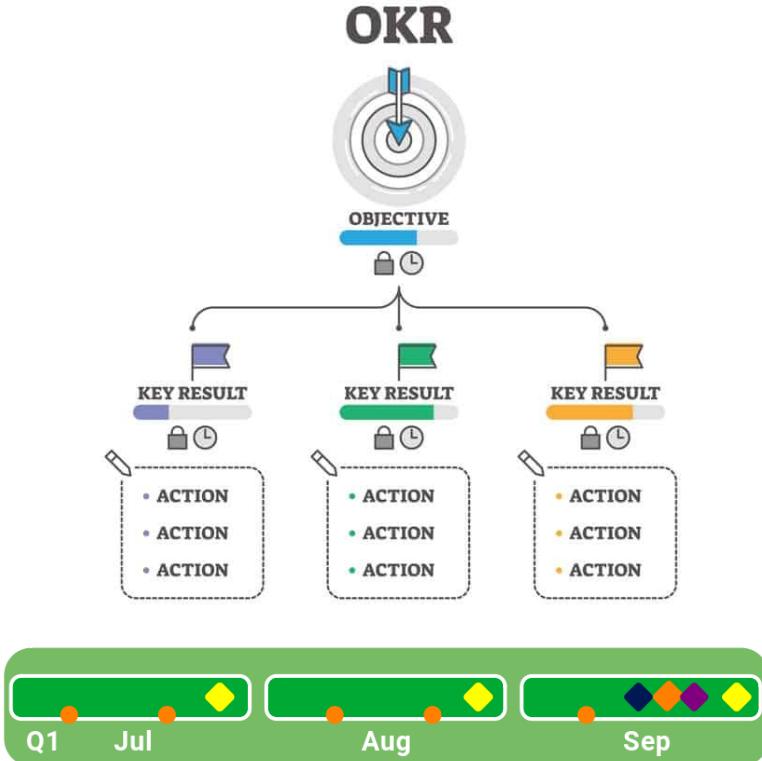
Key results answer the question, «How will we know we have made measurable progress on a specific objective by a certain date».

Example:

KR 1: **20%** of visitors **return** to the site in one week.

KR 2: **10%** percent of visitors **inquire** about our training.

[Puzzle] OKR Framework



2 Levels

- Company OKR Set
- (Business) Division OKR Sets

1- 3 Objectives

2-4 Key Results (KR)

- Measurable & ambitious
- Commit 30%, Target 70% , Stretch 100%
- Optional Action Plan

3 Month Cycles

- Bi-Weekly Check-in
- Monthly Status Update
- Quarterly Review, Retro & Planning

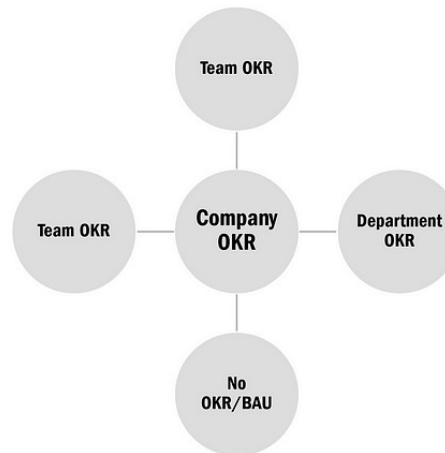
OKR Power

FOCUS



«Why now!?

ALIGNMENT



«Giving context!»

ENGAGEMENT



«Stretch, measure, show!»

Some more details for the PROs

- Objectives are scored qualitatively
- KRs: Outcome over output
- KRs: Measurable progress
 - Baseline
 - Metric or ordinal
- KRs: Confidence for ambition and communication

Demo!

Some learnings from Puzzle

- Make it optional!
- The OKR champion is a bad cop!
- An objective is not a basket for everything you wanna do!
- Do you know what you measure?
- And what is your baseline?
- Weekly check-ins – yes!
- Do we have a mid-term strategy?
- A tool is not just a tool!

For whom it is and what we offer

- Start Ups
- KMU's
- Autonomous Teams

- OKR Tool as Open Source
<https://github.com/puzzle/okr>
- OKR Consulting
- OKR Tool as a Service

Coming in October!

Puzzle OKR Tool as a Service

Only 5 CHF / User / Month



Special Offer Now!

First Come = first Quarter for free!

But let's try first!

Merci

Mehr Informationen zu Puzzle:
<http://www.puzzle.ch>



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